Understanding Iterative Combinatorial Auction Designs with Multi-Agent Reinforcement Learning



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Iterative Combinatorial Auctions

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How should a bidder **bid**? How should an auction designer **set the rules**?

Analyzing Iterative Combinatorial Auctions

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• Field testing: too infrequent/high-stakes to learn from data

(spectrum auctions: every few years, with constantly changing rules)

Multi-Agent Reinforcement Learning

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Unlikely to make "superhuman" autonomous bidders!

Still, valuable for:

- providing **examples** of strong bidding behavior
- building a strategic **playbook**
- evaluating likely costs and benefits of candidate **rule changes**

This Talk

Using MARL algorithms effectively takes care: need to

- Balance real-world fidelity with tractability in the auction **model**
- Navigate common pitfalls of MARL algorithms
- Validate and interpret learned policies

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When done right, can be a **powerful tool!**

• **Case study:** for one potential clock auction rule change, non-trivial **behavior changes** lead to substantially different **auction outcomes**

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Some features are **ideal** for MARL:

• Asymmetric bidders, case-based rules, imperfect information

Finding Equilibria

Two key aspects of MARL algorithms:

- Policies: represent with a lookup table or function approximation (lookup tables more stable; function approximation necessary for scale)
- Exploration: single path or counterfactual actions in each iteration (exploring one path scales further, but can struggle to train effectively)

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Other considerations:

- Break **indifferences** between identical rewards
- Consider restricting policies to pure strategies
- Find **multiple equilibria** by running with multiple seeds

Validating & Interpreting Policies

Test for convergence by computing **NashConv:** sum of each player's **regret**

(possible gain in utility by best-responding, holding opponents fixed)

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Auction statistics alone can give helpful insight (revenue, welfare, length, ...)

• With multiple equilibria, report **ranges**, not averages

Case Study: Clock Auctions

Auctioneer has:

- A set of **regions**
- A number of (identical) **items** to sell in each region

Basic clock auction: set **initial prices** for each region; in each **round**,

- Every bidder makes a bid (vector of quantities for each region)
- If demand ≤ supply in every region, **end auction**
- Else, **reveal total demands** to bidders and **raise prices** on over-demanded regions

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Two natural tiebreaking solutions:

- Drop-by-bidder: process each bid in a random order
- Drop-by-license: process each unit of demand in a random order

Case Study: Experiments

Auction: 2 bidders; 2 regions with {4, 1} licenses

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- 1. Monte-Carlo Counterfactual Regret Minimization (MCCFR)
 - Tabular policy; explores counterfactual actions
 - **Easy to use:** required little tuning
- 2. Proximal Policy Optimization (PPO)
 - Function approximation; single path
 - **Needs tuning:** few hyperparameter settings worked well

Case Study: Results

Drop-by-license: bidders **completely avoid** tiebreaks

• Leads to longer auctions with higher revenue and lower welfare



Conclusion

Multi-agent RL: a potentially powerful tool for economic analysis

- Model, algorithm, and validation require care
- When done right, can give empirical solutions to problems out of reach for traditional methods

Thank you!

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